



PAGE 4: B.1) YOUR CASE STORY: TITLE AND DESCRIPTION

**Q1: TITLE OF CASE STORY**

Binational Program Haiti-Dominican Republic, Component "Development of Bilateral Trade in the Context of EPA" Funded by the European Union under the 10th European Development Fund (EDF). (Original Spanish)

**Q2: CASE STORY ABSTRACT**

This Binational Program has a duration of 41 months to 36 months of implementation in 2013-2016 with a budget of 7, 200,000 Euros (10th EDF: PIR / PIN), the administration of this program is in charge of Caribbean Export Development Agency and the Chair of the Steering Committee are the National Computer Directorate for Multilateral Cooperation, the DIGECOOM, and its counterpart in Haiti.

**Q3: LONG DESCRIPTION OF THE CASE STORY**

The relationship of cooperation to the development of the Dominican Republic have evolved significantly and in particular has been strengthened economic relations and political dialogue with the European Union and the ACP countries. It should be noted that the Convention Lome IV, trade between the EU and the countries ACP was based on a system of one-way preferential access, which means that ACP countries were able to export without tariffs or quotas to the EU market. However, in the development process of the agreement of cooperation to the development became Lomé IV to Cotonou and thus towards the agreement of economic partnership (EPA in English), reciprocal I same that modifies the preferential economic relationship and moves towards a free trade regime. Concomitant with this process the political relationship has matured considerably, i.e., is increasingly less North-South cooperation and is increasingly more horizontal. The Convention is not limited to economic issues, on the other hand, covers partnerships about global issues and dialogue on issues such as human rights (DDHH), among other social, environmental and political issues such as the objectives of the Millennium development goals, climate change, democracy, equality of gender, among others.

Likewise, development cooperation has also changed, from an increased volume has now begun to decrease on the basis of the criterion of income country average, which is an achievement on the part of the Dr even though that persists the poverty and social inequalities, issues that they constitute a challenge to the Dominican Republic.

On the other hand should point out that in the context of the development cooperation, modalities have changed also, moving from a focus of programmes and projects managed by the EU for financial support to generate systemic changes, often through the mechanism of general or sectoral budget support.

In that sense, emerges the Republic Dominicana-Haiti binational program, aiming to promote the development of Haiti and the Dominican Republic to support the process of regional integration, taking into consideration the requirements of sustainable development and strategies for poverty reduction, promote the development of economic and trade cooperation based on mutual benefit and the strengthening of solidarity support cross-border initiatives in the framework of local development and durable management and strengthen the capacities of public institutions in their efforts to formalize relations and exchanges between the two countries.

## PUBLIC SECTOR CASE STORY TEMPLATE

Efforts have been made to improve the business climate and boost investment in Haiti and the Dominican Republic as well as perception and international image of both countries under the business development component.

This project has a duration of 3 years and a budget of 7.2 million euros arising from the 10th. EDF, administered by the Caribbean Export Development Agency, which administers EU funds. The business development component has three (3) sub-components of activities. Activity 1, on the increase of the capacity of the MCI (Ministry of industry and Commerce of Haiti) and the DICOEX (Directorate of foreign trade of the Dominican Republic) is currently running.

The joint agenda of activities includes the following topics:

- Conduct of trainings, involving official sector as the private sector in topics such as:
    - sanitary and phytosanitary
    - o Procedures, customs procedures, the EPA, trade in services opportunities, issues of trade facilitation including logistics, and technical barriers to trade, among others.
    - Studio in Haiti to introduce the subject of the Coalition's services to the private Sector.
    - Foreign trade seminars (4) \* Center of training CEI-RD;
    - O Trilingual of languages programme (Spanish, French and Creole);
  - Diploma to be given by the Universidad Iberoamericana, UNIBE, to be held in both countries, with a programme of content: legal and institutional matters, commercial disciplines, within the framework of implementation of the agreements, access to markets for goods and services, international cooperation.
  - Protocol of exchange of information.
    - O Interchange of information between the two countries for the purpose of facilitating trade;
    - o Launch or creation of a bi-national information center;
    - ForSE database with information from different institutions. Is pending discussion mode of information centre;
  - Study on identification of technical barriers to trade and possible solutions.
- Dominican Republic - Haiti technical assistance.
- O identification of the needs of the priority sectors in the framework of the binational trade. Mapping, potentialities and recommendations;
  - O Protocol of transport of goods, for the purposes of obtaining specific results. Make a survey of information to identify mechanisms and access to markets. It is a priority for both countries.
- Binational internships
    - O Students
    - o Civil servants
  - Statistics
    - O Formalization statistics logging;
    - statistical bulleting of bi-national trade.
  - Program acceleration company.
    - Private Sector product.
  - Support to the intermediary associations of the private Sector.
    - O Chambers of commerce
  - Identification of strategic partnerships binational.
    - O For exploitation of the Caribbean market.
  - Coordination binational trade fair that combines both terms.
    - or trade in products and services; sectors of investment in both countries.

## PUBLIC SECTOR CASE STORY TEMPLATE

**Q4: Please add here web links to project/programme materials.** *Respondent skipped this question*

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#### Q5: YOUR CONTACT DETAILS

Name: Juan Ramón García  
Ministry/Institution/Organization: Ministry of Industry and Trade  
Country: Dominican Republic  
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**Q6: FUNCTION** Public sector

**Q7: FUNDING PARTNER Tick the appropriate box(es)** Bilateral donor,  
Other (please specify)  
European Union - CARIFORO

**Q8: Additional information** *Respondent skipped this question*

**Q9: START DATE OF PROJECT/PROGRAMME** 18 september 12

**Q10: STATUS OF PROJECT/PROGRAMME** On-going

**Q11: DURATION OR, IF ON-GOING, EXPECTED DURATION OF PROJECT/PROGRAMME** 3-5 years

**Q12: COST OF PROJECT/PROGRAMME** Between US\$5 million and US\$10 million

**Q13: Additional information** *Respondent skipped this question*

**Q14: TYPE OF FUNDING FOR PROJECT/PROGRAMME** Grant

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**Q15: PROJECT/PROGRAMME TYPE** Multi-country (i.e. 2 or more countries)

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<b>Q16: SINGLE COUNTRY/CUSTOMS TERRITORY</b>	<i>Respondent skipped this question</i>
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<b>Q17: REGION(If the region does not appear in the drop down menu, please enter manually.)</b>	<i>Respondent skipped this question</i>
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<b>Q18: MULTI-COUNTRY(Enter all countries or customs territories)</b> Dominican Republic, Haiti
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<b>Q19: CASE STORY FOCUS</b> Tick the appropriate box(es)	REDUCING TRADE COSTS FOR MERCHANDISE GOODS , Customs reform, Other border agency reforms, Support for compliance with non-tariff measures (including standards) , REDUCING TRADE COSTS FOR SERVICES, Removing domestic restrictions on commercial presence , Working with trade partners to remove restrictions on movement of natural persons
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<b>Q20: HOW SUCCESSFUL WAS THE PROJECT/PROGRAMME</b> Tick the appropriate box(es)	Successful
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## PUBLIC SECTOR CASE STORY TEMPLATE

**Q21: WHAT WERE THE OUTPUTS OF THE PROJECT/PROGRAMME** Tick the appropriate box(es)

Officials trained,  
Other border agency law updated,  
New customs procedures,  
New other border agency procedure,  
New border equipment (e.g. scanner),  
New or updated one-stop border post

**Q22: Additional information(maximum 300 words)**

The program is currently in execution, which has the following expected results:  
Subcomponent of Commerce:

- Aumentadas las capacidades del MCI y de la DICOEX a negociar, dar el seguimiento e implementar los acuerdos comerciales;
- Reforzada la comunicación y la cooperación entre los Ministerios de Comercio de ambos países y el sector privado;
- Reforzada la cooperación entre el MCI y la DICOEX;
- Incrementados en un 7% los intercambios de bienes y servicios entre Haití y República Dominicana;
- Incrementadas las exportaciones provenientes de Haití y República Dominicana hacia otros Estados del CARIFORUM;
- Aumentadas las exportaciones sobre el mercado internacional de bienes y de servicios provenientes de Haití y República Dominicana.

Subcomponente Promocion Inversiones:

- Promovida la colaboración entre el CFI y el CEI-RD;-Atraídas inversiones extranjeras en proyectos que involucran ambos países;
- Mejorado el clima de inversiones a través del diálogo entre el sector público y el sector privado
- Aumentada la capacidad de las dos administraciones aduaneras en su rol de verificador y supervisor de la frontera;
- Reforzada la asociación público-privada;
- Implementadas las regulaciones internacionales de vanguardia (obligaciones ligadas a los APE, la reglamentación en materia de seguridad y de la OMC, incluido el Convenio de Kioto revisado);

Sucomponente Aduanas:

- Reforzada la cooperación y la comunicación entre el sector privado;
- Reforzada la competitividad del sector privado;
- Creado un programa de subvenciones; y
- Aumentada y diversificada las exportaciones provenientes de Haití y de la República Dominicana sobre el mercado binacional, regional e internacional.

PUBLIC SECTOR CASE STORY TEMPLATE

<b>Q23: WHAT WERE THE OUTCOMES OF YOUR PROJECT/PROGRAMME</b> Tick the appropriate box(es)	Reduction in customs rejections, Reduction in requests for informal payments, Reduction in informal payments, Increase in merchandise imports, Increase in merchandise exports, Increase in road haulage volumes
<b>Q24: Additional information</b> (maximum 300 words)	<i>Respondent skipped this question</i>

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<b>Q25: WHAT WERE THE IMPACTS OF THE PROJECT/PROGRAMME</b> Tick the appropriate box(es)	Increase in employment, Increase in remittances, Export market diversification, Import market diversification, Reduction in export market concentration, Reduction in import market concentration, Increase in consumer welfare, Reduction in incidence of absolute poverty
<b>Q26: Additional information</b> (maximum 300 words)	<i>Respondent skipped this question</i>

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<b>Q27: LESSONS LEARNT</b> Tick the appropriate box(es)	Importance of alignment with national priorities , Importance of alignment between different development partners in programming , Importance of engagement by private sector , Importance of agreeing clear project implementation responsibilities , Importance of agreeing clear project monitoring and evaluation process and procedures
<b>Q28: Additional information</b> (maximum 300 words)	<i>Respondent skipped this question</i>
<b>Q29: PROJECT OR PROGRAMME MONITORING AND EVALUATION FRAMEWORK</b> Tick the appropriate box(es)	M&E framework used, Project baselines set